



Sustainable Behavior Change through an Online Pledge

Our behavior change practice is based on research-validated principles and tools that have been proven to work effectively. They change behavior for the long term and build organizational excitement and engagement around sustainability campaigns.

Research shows that voluntary pledges are one of the most cost-effective and successful tools to influence behavior change. Our Online Pledge incorporates several key components that, when deployed together, help sustain behavior change.

The Online Pledge leverages the *consistency principle*, which is the innate desire of humans to act in a consistent manner. People generally prefer to act consistently with what they say they will do. When people participate in the Pledge and are recognized for and reminded of their commitment, they are more likely to act consistently and engage in the activities that they agreed to. Key components that make the Pledge effective:

- Personalized emails arrive at regular intervals to remind and thank pledgees
- Activities people pledge to are very clear and relevant to their specific job function
- It is very simple to use and can be completed quickly via a computer or mobile device
- An appropriate number of behavior options are used not too few and not too many
- Pledgee names are made visible and public on a digital wall, which provides recognition and increases accountability and follow-through
- Social norms are leveraged people generally prefer to follow what the majority of their peers are doing
- Participation is tracked and feedback is provided

The Verdis team offered invaluable support and guidance as we moved forward with our green efforts. Their methods are backed by research, and they have strong knowledge how to enact behavior change on a large scale. Thanks to Verdis, we now have an initiative that benefits the environment, saves money, and increases employee satisfaction.

Melanie Stewart

Sustainability Director University of Nebraska Medical Center

Benefits of the Online Pledge

Deploying the Online Pledge at your organization has many benefits, including but not limited to:

- · Cost-effective way to drive behavior change
- Increased organizational engagement and excitement
- · Easily measured progress
- Reductions in the use of energy, water & other resources

We wanted to take an organized, well-thought-out approach to improving sustainability, and Verdis fit the bill perfectly. They brought multiple disciplines together to create our plan, implement action steps, and change the way our entire organization thinks on an individual level about the wise use of precious resources.

If your organization is looking for a cost-effective, proven means by which to engage your employees in your sustainability efforts, the Online Pledge is an excellent fit. Give us a call. We would be happy to set up a quick demo for you to test out.

Dennis Pate

Executive Director & CEO Omaha's Henry Doorly Zoo & Aquarium





The Anatomy of the Online Pledge At right is a screenshot of UNMC's main Pledge

page; UNMC's "wall of fame" is at bottom left.

A welcome message that speaks to the organization's desired outcomes sets the stage for users.

In on Pledy respe



LiveGreen

Congratulations! By taking this pledge and committing to simple actions that save energy and natural resources on campus, you will help UNMC reduce utility costs, improve the institution's environmental impact, and establish an overall better place to learn and work.

To take the pledge, complete the two quick steps noted below and then hit the submit button.

Please note that this site is dedicated to UNMC staff, faculty, and students only. If you are an employee of The Nebraska Medical Center, please go to http://intranet.nebraskamed.com/en nploveeresources/eat/ to complete the pledge.

Users' names auto-populate,		
which makes it very easy for	STEP 1:	ENTER YOUR NAME
pledgees.		Melanie L Stewart ×
		Unit
Based on the organization's structure, different classifications		RESEARCH
are created for users based on		
departments, units, buildings or another category.		Department
		Vice Chancellor for Research
Users are presented with a drop-	STEP 2:	SELECT YOUR JOB TYPE and PREFERRED ACTIONS
down list of job types, which align		Administrative Support / Office
with typical job types within the organization.	-	
0.9424.0		
	l perso	p my department and UNMC save energy and natural resources, onally pledge to do the following on a regular basis: (select one
Once a job type is selected, users are presented with a list of ways	or mor	8)
they can help the organization		Shut down the computer at the end of EVERY WORKDAY (suggestion boundary & Windows down and the
meet sustainability goals. These		(except for Mondays & Wednesdays per the recommendation of the IT Department)
are unique to the job type. Typically, 3 - 5 options are		Turn off the lights when enough natural light exists and
provided (only 2 are shown here).		when leaving an unoccupied room
Pledgees are given the option to		Submit Pledge
opt-out of the Recognition Wall or		To recognize your commitment to save energy and natural resources at UNMC, we will place your name on the <u>UNMC LiveGreen Wall of Fame</u> web page. If
Wall of Fame.		you do not want to be recognized by having your name listed with other members of UNMC, please uncheck the box.
Once submitted, the pledgee's		If you have any questions about this pledge, please email livegreen@unmc.edu
email can be added to an internal		By submitting your pledge, you will be added to UNMC's internal sustainability listserv. You may unsubscribe from this email list at any time.
sustainability listserv.		
UNIVERSITY OF NEBRASKA MEDICAL CENTER		
LiveGreen		Progress is tracked via a Wall of
ENCOLCEN		Fame or Recognition Wall
UNMC LiveGreen Wall of Fame		
order to recognize and express our gratitude to all UNMC staff, faculty, and students who completed The dge to Save Energy & Resources, we have listed their names below. Individual names are shown under		Users can search for their name,
pective unit and department that the UNMC community member is affiliated with. To find a specific name t click on the unit that the employee/student is connected to, and then click on his or her department. The	t,	just in case they are unsure as to
rrch box shown below can also be used to locate a name.		which department they work in.
Find your/someone's name:	1	Departmente appear based en
		Departments appear based on highest participation rates;
CHANCELLORS OFFICE 36 people have pledged 88%		statistics show participation rates
	\leq	for each department. When a user
RESEARCH 61 people have pledged 79%		clicks on a department, all those that took the pledge are listed (not
		shown here).
Information Technology 78 people have pledged 64%		·

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